



**SALVO 2017**  
See more overleaf about this year's Green Living theme

Salvo Fair will be held on Fri 23 (trade day) Sat 24 & Sun 25 June 2017 at Fawley outside Henley

## Salvo Fair BOOKING FORM

Name and Business  
  
Address

Phone

Email

Antique, reclaimed and salvaged (tick your categories)

Architectural

Garden

Decorative

Reclaimed materials

Pitch size and location (tick relevant box)

IRONHEDGE

AVENUE

MARKET

VERY LARGE      18m x 12m  
60ft x 40ft

£1,500 inc VAT

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LARGE            18m x 6m  
60ft x 20ft

£1,020 inc VAT

£816 inc VAT

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MEDIUM        12m x 6m  
40ft x 20ft

£780 inc VAT

£624 inc VAT

£540 inc VAT

SMALL OPEN    6m x 6m  
20ft x 20ft

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£384 inc VAT

£336 inc VAT

SMALL COVERED 6m x 6m  
20ft x 20ft

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£624 inc VAT

£588 inc VAT

TABLE            3m by 6m  
10ft (front) x 20ft

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£216 inc VAT

**TOTAL inc VAT (a receipt will be sent)**

£

Tick payment method and pay!

Online   
[paypal.com](https://www.paypal.com) payee  
[shirley@salvo.co.uk](mailto:shirley@salvo.co.uk)

Bank BACS   
sort 20-45-45  
acc 03159043

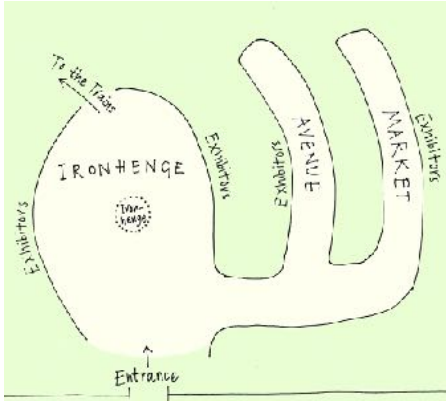
Phone (UK only)   
to pay by phone  
01227 500485

Cheque   
pay 'Salvo Ltd', post  
to address below

**SIGN HERE:**  
to agree terms (PTO)

**DATE:**

Any questions? Email Shirley or phone 01227 500485. Send your completed form by email to [shirley@salvo.co.uk](mailto:shirley@salvo.co.uk) or post to Salvo Ltd, Old Rectory Studio, Ashford Road, Chartham, Canterbury CT4 7HS ~ THANK YOU!!!



**PITCH PRICES:** Ironhenge and Avenue prices are the same as 2016. Pitches in the Market area, which were at 2011 prices in 2016, have been increased by around 7%.  
**SIZE OF THE FAIR:** The number of exhibitors will be capped at 85 in 2017.



## GREEN LIVING THEME for Salvo 2017

To fit with this year's GREEN LIVING THEME please bring old eco-friendly and off-grid items, such as Victorian water filters, earth closets, human-powered machinery, old wind pumps, portable cooking ranges, hand-powered kitchen equipment, human-powered bygones, bee skeps and so on. We also plan to have some modern eco-friendly energy, green building and allied craftspeople in a special 'Green Building' zone at this year's fair.

### Salvo 2017 TERMS AND CONDITIONS

**BOOKINGS:** Salvo Ltd reserves the right to refuse a booking. Any payment made will be refunded. No refunds will be given for cancellations after 31st May 2016. No pitch position is guaranteed.

**SHARING PITCHES:** Exhibitors cannot share, sub-let or divide their stands.

**INSURANCE:** Exhibitors must have public liability insurance. Proof will be required.

**DELIVERIES:** Salvo Ltd, its agents nor affiliates, takes no responsibility for goods delivered to or situated at the Salvo Fair before, during or after the event.

**SET-UP** is on Thursday 22nd June from 9am - 8pm, and Friday 6am - 9am. Set-up may be allowed on Wednesday 21st June only by arrangement. Newly-arrived vehicles must wait at the field entrance to be escorted to pitches by Salvo helpers.

**SECURITY:** Night time security will be on site from Wednesday evening to Monday morning but Salvo is not liable for any losses.

**ELECTRICS & WATER:** There is no power on site. Generators must be cordoned off from dogs and people. There is a fresh water standpipe by the fair toilets.

**SALVO 2017 PRINT GUIDE:** Exhibitors who book after 30 April 2016 cannot be listed in the printed Fair Guide.

**MEDIA:** National and local press, radio and TV will be invited. Exhibitors may be photographed or filmed and may be requested for interview. Game-show style TV will not be allowed to film on site.

**BIG ITEMS AT SALVO 2017:** We like big features such as complete large buildings, large elements of buildings, shepherd huts, revolving summerhouses, garden houses, garden statuary, entrance ways, iconic buildings and bridges. By arrangement, exhibitors with pitches may be able to have space in public areas nearby to place suitable large items. Please call to discuss. Standalone large exhibits are allowed. Price

is dependent on size and location. Please call.

**VEHICLES:** A strict speed limit of 5mph must be observed at all times on the fair site. Trucks must only reverse with someone in attendance at the rear. Vehicles must not use the public pedestrian areas of the fair site during opening hours, nor during other times if the weather is wet. Please take extreme care at all times. Trucks cannot be moved during the fair. Vehicle passes must be displayed on windscreens at all times. Pitch sizes determine the number of vehicles an exhibitor may bring to the fair. Parking behind pitches is limited depending on pitch size and location. There are nearby overspill exhibitor parking areas. The ground conditions are hard on the fair field at Fawley.

**VEHICLE PASSES:** The following is a guide for vehicles allowed per pitch.

**VERY LARGE** pitches 18m wide by 12m deep (60ft by 40ft) pitches are only available in Ironhenge and are suitable for artic trailers and trucks bigger than 13 tonnes.

**LARGE** pitches 18m wide by 6m deep (60ft by 20ft) are suitable for one artic trailer and trucks bigger than 13 tonnes.

**MEDIUM** pitches 12m wide by 6m deep (40ft by 20ft) are suitable for two 7.5 tonne trucks or 4x4s with trailers.

**SMALL** pitches 6m wide by 6m deep (20ft by 20ft) are suitable for two vans or one small truck or one 4x4 with a trailer.

**TABLE** pitches 3m wide by 6m deep (10ft by 20ft) available in the Market area can only have one small van or estate car

**PITCHES:** All pitches will be marked out. Extra space taken, if available, will be charged at £12 per square metre.

**SAFETY:** Pitches must be manned when the fair is open, or taped off with hazard tape. Advisory safety checks will be carried out. Salvo operates a simple safety code with which exhibitors are expected to comply.

**EXHIBITOR** and visitor safety on pitches is the exhibitor's responsibility. Fawley Hill staff are responsible for decisions regarding their own operational safety. Any forklift or telehandler used when the fair is open to the public must have two people in attendance, one in front and one at the rear.

**HEAVY ITEMS** must be displayed safely, or laid flat on the grass. Free-standing objects must not be able to be pulled over by children. There must be nothing that can be tripped over in publicly accessible areas. Avoid sharp or protruding items coming into contact with visitors by placing other objects on the ground to keep visitors away from the danger. There must either be a gap less than 4ins between objects or more than 4ft. If a wheelchair or push-chair can enter a pitch it must be able to exit again without doing a three-point turn. Exhibitors may refuse to allow mobility scooters on to pitches. Guy ropes must be covered or flagged in public areas. Try to keep the public away from any muddy areas. Exhibitors are asked to politely request visitors to control their children or dogs if necessary.

**FAWLEY HILL** is an animal sanctuary. Please keep dogs on leads at all times. Do not enter animal enclosures. Do not leave any litter on the ground, especially cigarette butts.

**ALL PACKAGING & RUBBISH** brought to the fair by exhibitors must be taken away afterwards. There are no skips on site.

**MARQUEES:** Exhibitors are responsible for any damage they cause to marquees.

**BREAKDOWN:** Breakdown is Sunday 5pm - 9pm, Monday 9am - 6pm and Tuesday by arrangement.

*Terms & Conditions may be subject to change. Exhibitors packs and passes will be sent out prior to Salvo 2017. For more information or clarification please contact Salvo on 01227 500485 or 07971 217842 or email [shirley@salvo.co.uk](mailto:shirley@salvo.co.uk)*